

Ottawa Jr. 67's AAA Hockey Club

2024 Annual General Meeting (AGM)
June 4, 2024 at 8 PM

Jr. AAA

Agenda

- 1. Call to order and Attendance
- 2. Approval of the Minutes of the 2023 AGM
- 3. Approval of the Agenda of the 2024 AGM
- 4. President's Report
- 5. Reports of the Board of Directors
- 6. Treasurer's Report
- 7. Financial statements for 2023-24
- 8. New business: amendment to bylaws
- Nominees for Election of Board of Director positions:
 President, VP Administration, Director of Fundraising & Sponsorship,
 Director of Equipment, Secretary and Registrar
 - *Comments from nominees and vote (if necessary)
 - *Presentation of acclaimed positions, and/or election
- 10. Look ahead to 2024-25
- 11. President's final remarks and adjournment



President's Report

Highlights 23-24

- Transition to new governance under D14 (in additional to continued D9 and DB involvement)
- Guided club through the implementation of the new AAA Reset Plan elements
- Rolled out AAA tech package requirements Instat/Hudl/Electronic Game Sheets (pivoted on Instat mid season)
- Started groundwork with HEO/D14, 3rd party geomapping firm, and Algonquin College, for the upcoming AAA boundary review. Asked to chair the committee making recommendation (major initiative, specifically for Jr 67s)
- Successful track record working w/ RIC & D14 discipline on supporting coach/player suspensions (pre-appeal)
- Successful spring tryouts w/ combine (1st time, 4 years in the making)
- Significant effort working with Dev Pod (VP Dev and PD) to re-establish a renewed focus on club dev after 3 years without a fulltime VP Dev
- Significant effort working with D14, coaches, Dev Pod, and board to support the addition of U16 & U18 both at club and AAA league level
- Increased/improved delegation of responsibilities to Pod structure (Jr 67s board is setup/sized a little differently than the other 5 associations)
- Led a review of club's phases of the season (small tweaks based on the major revamp done last year)
- Created a detailed coach onboarding and orientation manual
- Participated in the VP Dev led coach selection committee for 24/25 coach selections (3 returning, 3 new)
- In support of D14, ran another successful Combine (45 players across 5 cohorts/25 teams vs 62 players across 6 cohorts/30 teams in 23/24 17 imports at Jr 67s) ***Arranged post combine fitness baseline testing.
- U16 is back! Three of our 2008s selected in the OHL priority draft (26 total from HEO, just shy of ⅓ of players)
- U18 is back! Three of our 2007s selected in the OHL U18 draft, two of the first 10 picks (12 total from HEO)



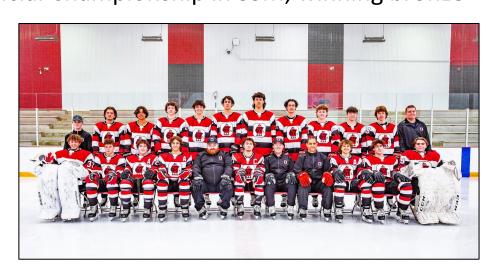
Postseason Bound

4 of our 6 cohorts made the HEO playoffs:

- U12 finished 2nd, played Wild in SF (won 8-2), played Myers in Finals (lost 8-6)
- U13 finished 4th, played Wild in SF (lost 7-1)
- U14 finished 2nd, played Wild in SF (won 7-3), played Myers in Finals (won 7-5)
- U18 finished 1st, played OHA in SF (won 7-3), played UCC in Finals (won 8-2)

U14 represented HEO at OHL Cup in Kingston
U18 represented HEO at U18 Provincial Championship in SSM, winning bronze







OHL Drafts

OHL Priority Draft (2008s)

OHL U18 Draft (2006-07s)



Chase Bailey-Reid, C



Dylan Turcotte, LW



Dylan Orr, RD



Oliver Phillips, C



Justin Cossais, G



Luke Suys, G



Coaches



U12 Ryan Steeves



U15 Jamie Smith



U13 Tawnya Guindon



U16 Jim Cooke



U14 Matt Shahen



U18 Dave Byrne



Program Director

Greg Sharpe



2023-24 season in review:

- Inaugural season in Jr 67s Program Director role
- Participated in the Dev Pod throughout season, collaborating on:
 - Coach selection committee
 - Cohort skills matrix
 - Coach orientation document
- Supported club and coaches during 23/24 & 24/25 season tryout and combines
- Supported the teams with on-ice development/practices (insert hours...)
- Lead interface with HEO staff and D14 Technical Director on all Dev related activities (ie GMP, POE)

2024-25 look ahead:

- Working with Dev Pod & coaches over the summer on 24/25 season planning
- Assist with implementation of cohort skills matrix
- In-season support of all cohort development (additional club lead development initiatives/hours)
- Continue to interface with HEO/D14



VP Operations Report

Led planning, delivery and implementation of two successful tryouts:

- August 2023 Tryout for 23/24 season
- April 2024 (Spring) Tryout for 24/25 season

Chaired Operational POD. This group was responsible for the following activities during tryouts and in season:

- Ice Scheduling and Management, Registrar, Equipment, Risk and Safety
- Coordinated Liaisons for all Cohorts during tryouts
- Managed Operational Stats for VP Dev. and Prog. Director on AP activity and Incident reports throughout the season.

Actively participated and managed review on specific in game incidents/investigations applicable to maltreatment rule. These were incidents reported to Board/Head Coach.

Represented the 67s Association at District and AAA meetings as alternate to President

Successfully lead the initiative to increase coach and bench staff compensation packages for 2024/2025 season which resulted in approval by the board.



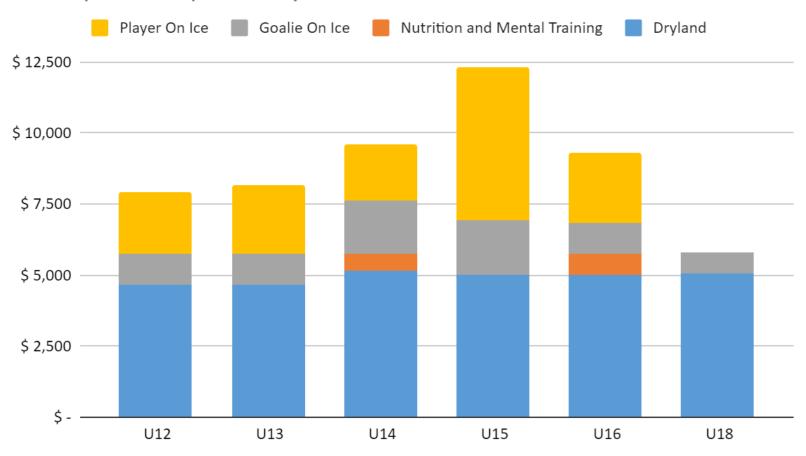
VP Development Report

- Implementation of centralized on-ice skill development for a more consistent and equitable approach for all cohorts.
- Recruited and hired professional goalie coach from the QMJHL (Gatineau Olympiques) to work with our goalies. All goalies received 12+ hours of training between Sept-Dec. Budget for goalie training will be increased to allow their training to continue until end of regular season.
- Continued to develop and implement the new coach selection process. The Jr. 67s were an attractive club for candidates this year, we received many applicants which is a good indicator of our association's reputation for a positive work environment.
- The development working group created a development matrix which will be the road map to a progressive development approach from U12 to U18. Ensuring the skills and tactics required for the next level are met each year before moving on. Hockey Canada guidelines and coach input were factored into this approach.



Team Development Breakdown

Development Expenses by Team





VP Administration Report

- Conducted special meeting to change the nomination process and the timelines for the AGM and for other meetings of the members.
- Completed an extensive review of the association bylaws (the changes of which will be voted on tonight). Helped clarify certain clauses and updated others to reflect on some of new realities since COVID. A special thanks to Michelle Cesario and Andrea Morelli for their invaluable contributions.
- Prepared all coach & assistant coach contracts. Worked with the board to change how we pay the out of town tournament expenses.
- Organized the annual general meeting.
- The next step for the position is to ensure that a review of all policy documents are completed and updated. The POD structure (small teams) would be an effective way to do this.

JR67S BOARD PODS PRESIDENT



VP OPS

REGISTRAR
ICE SCHEDULAR
RISK & SAFETY
EQUIPMENT



VP DEV.

COACHES
OUTSIDE SUPPLIERS
(ON AN OFF ICE)



VP DEVS
(OTHER ASSOCIATIONS)



VP ADMIN

SECRETARY TREASURER COMMUNICATIONS SPONSORSHIP



Registrar Report

2024-25 Tryouts

- Tryouts were held in the spring (April and May) for the U12-U16 cohorts
- Tryouts for the U18 cohort will start after the jrB and jrA tryouts in mid september.

TRYOUT NUMBERS BY YEAR

	U12	U13	U14	U15	U16	Total
2024	40 19F/16D/5G	43 24F/13D/6G	34 19F/10D/5G	49 28F/12D/9G	39 20F/14D/5G	205
2023	43 24F/14D/5G	41 23F/12D/6G	56 29F/17D/10G	42 21F/15D/6G	51 25F/14D/12G	233
2022	48 (31F/12D/5G)	55 (25F/21D/9G)	43 (20F/18D/5G)	50 (25F/15D/10G		196
2021		48 (25/18D/5G)	53 (30F/15D/8G)	34 (19F/12D/3G)		135
2019		39 (23F/11D/5G)	40 (18F/10D/12G)	40 (19F/14D/5G)		119
2018		43 (20F/12D/11G)	34 (17F/11D/6G)	44 (22F/13D/9G)		121



Registrar Report

District 9
(26 Players)

District B (41 Players)

From other **Districts** (20 Players)

2024-25 Jr 67's Teams		U12	U13	U14	U15	U16	Total
	Blackburn	2	1	2	4	0	9
District 9	Gloucester Center	0	0	1	1	2	4
	Leitrim (partial)	1	3	1	1	1	7
26 Players)	Orleans	1	1	0	1	2	5
	TOTAL D9	4	5	4	7	5	26
	Canterbury	1	1	3	1	0	6
District B	Ottawa Centre	4	5	0	4	1	14
41 Players)	Ottawa East	0	1	0	1	0	2
	West End	3	4	4	1	3	15
	South End	2	0	0	2	0	4
rom other	TOTAL DB	10	11	7	9	4	41
Districts	Returning Imports			1	1	1	3
20 Players)	New Imports	3	1	5	1	7	17
,	TOTAL ROSTER	17	17	17	18	17	87



Sponsorship & Fundraising

Secured close to \$30k in Association sponsorship

Gabriel's Pizza \$10k The Fitness Lab \$10k BMS \$8k



Proudly Sponsored By:





Hockeylife \$500, plus discount off three purchases per player/coach

Association sponsorship promotion commitments (practice jerseys, social media promotion, banners, player helmet stickers)

In addition to club level sponsorship above, individual teams raised over 15k last season.

Thank you to all of our sponsors for their support this year.



Ice Director Report

Regular Season (Aug 27th to Feb 19th)								
Usage (Hrs)	U12	U13	U14	U15	U16	U18	TOTAL	
Practices	98.5	96.5	106.0	99.5	100.5	98.5	599.5	
Games	21	21	28	28	30	30	158.0	
TOTAL	119.5	117.5	134.0	127.5	130.5	128.5	757.5	

Playoffs / Development (Feb 20th to Mar 31st), U14 & U18 Championships (Apr 1st-20th)								
Usage (Hrs)	U12	U13	U14	U15	U16	U18	TOTAL	
Practices	20.5	24.0	41.5	24.5	34.0	36.5	181.0	
Games	12	4	12	0	0	12	40.0	
TOTAL	32.5	28.0	53.5	24.5	34.0	48.5	221.0	



Ice Director Report

Details	IN	OUT	NOTES
Purchased	1,050		680.5 City, 287 Sensplex, 82.5 AAA League
Used		978.5	Practices, Games, Development
Returned		22.0	City allows returns for playoff ice / Sensplex doesn't
Sold		4.5	To Sting AA, Rangers AA, OE and Blues Rep B
Cancellations		12.0	Club/League cancellations due to weather
Unused		33	Due to scheduling conflicts and unable to sell
TOTAL	1,050	1,050	



Communication Report

Media Content (Photos/Videos)

 Board approved a proposal for media content for each team this past year which included player photos plus in action photography and videography. There was lots of feedback received throughout the season, many lessons learned and will be exploring different options for next year.

Social Accounts

- New this year all teams had their own Instagram accounts, with a social lead(s) appointed from each team. We shared a Canva account to create content, over 120 posts on each account in less than 8 months.
- Thank you to them all for their hard work, creativity and time creating the content, meeting with me, and sharing their feedback and ideas.
- Continue with same format for next year, with leads for each team and explore ways of increasing our online presence to facilitate more exposure for players and the club.
- Continue to use Twitter account for club posts in addition to Instagram

Website & Email Updates

- Ongoing updates as needed with minor modifications to the design, layout and content
- Utilized TeamSnap to send all emails updates to the membership



Equipment Report

- Our supplier adequately prepared for the return of the U16 & U18 cohort. Sufficient tryout gear, practice jerseys and game jerseys were available.
- All teams were outfitted with customized practice jerseys, as in previous years.
- We introduced an optional third jersey this year. Only U16 & U18 cohorts decide to purchase sets. The jersey was very well received by all that came across it and deemed a success, despite only having 2 teams were it. The offer will be renewed for this season to all 6 cohorts (see pic)



Equipment Report





Risk and Safety Report

- 1. Social Media policy: No incidents reported
- 1. Supervision of Players: 2 deep rule to be enforced at all times
- Maltreatment Rule: HEO area of focus again this year. A few suspensions at Jr 67s for unkind words, nothing racial. Education reinforced.
- 1. Police Record Check: Mandatory for team volunteers; valid for 3 years
- 1. <u>CAPT Protocol</u>: Digital platform to track concussions; easy to follow through steps according to standardized Parachute protocol; offers educational resources; will be considered for full implementation for 2024-25 season.



Treasurer's Report

- Combined club and team budgets into a single account.
- Switched banks (to CIBC) to get ability to do free e-transfers out.
- Provided refunds to % teams.



Balance sheet As at April 30, 2024

OTTAWA JR. 67'S HOCKEY CLUB

Balance Sheet



Total Equity		111,206	129,036
Total Liabilitie	s	5,621	23,971
	Accounts Payable - Outstanding checks	5,621	0
	Accounts Payable - Club fee Refunds		23,971
Liabilities			
Total Assets		116,828	153,007
	Prepaid Ice - RSP GHA and Bytown	3,487	6,147
	Prepaid Tournaments	0	8,362
	Account Receivable •	0	3,542
Assets	Cash balance	113,341	134,956
for the period	ending:	April 30, 2023	April 30, 2024



Income Statement As at April 30, 2024

OTTAWA JR. 67'S HOCKEY CLUB Income Statement - Budget For the 2023-24 Season

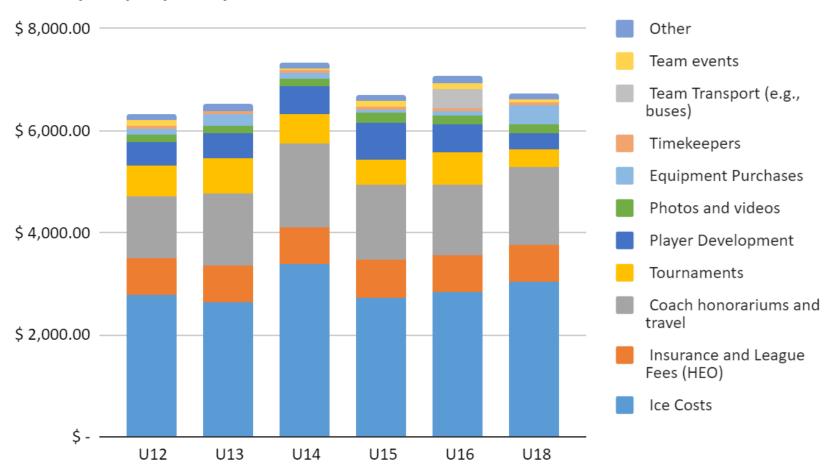
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As at April 30 2024	AAA	Budget	Actual
Revenues			
Club Registration Fees		668,100	671,645
Tryout Revenue		42,000	110,412
Other Revenue		1,860	1,860
Team Sponsor Revenue		0	10,492
Club Sponsor Revenue		20,000	28,500
Total Revenue		731,960	822,908
Operating Expenses			
Ice Costs		335,358	348,002
Insurance and League Fees (HEO)		84,629	84,562
Coach honorariums and travel		144,300	147,250
Tournaments		56,714	57,945
Player Development		53,700	54,688
Photos and videos		20,100	15,600
Equipment Purchases		20,040	28,999
Timekeepers (20 home games)		5,960	6,338
Team Transport (e.g., buses)		7,800	6,920
Team events		6,000	7,150
Other		20,020	
Total Operating Expenses		754,621	781,108
Net for the year		(22,661)	41,801
Less: Refunds		\$ -	23,971
Net		(22,661)	17,829



Costs per player by team As at April 30, 2024

Costs per player by team





Bylaw Amendments

The Board is proposing a number of bylaws changes that include electronic voting and virtual meeting standards, electronic payments, clarity on whom is a member; the nomination and election process for board positions; the elimination of a lifetime member and changes to adapt to the league changes (i.e. creation of D14).

The proposed changes were highlighted and distributed to the membership in advance for review.

Web Bylaws June 2024 Proposed Changes.pdf



Nominees for Board of Director Positions

Positions up for renewal:

- President
 Roberto Campagna
 Ron Ethier
- VP Administration
 Grayson Lafoley Acclaimed
- Secretary
 Michelle Cesario Acclaimed
- Director of Fundraising & Sponsorship Nathan McRae Acclaimed
- Director of Equipment
 Mike Webb Acclaimed
- Registrar
 No names put forward.

Election Process & Voting

4 minutes per nominee to speak to membership

Order of speakers will be alphabetically by last name

Explanation of the voting process and Vote

Announcement of nominee elected to the position of President.



2024-25 Look Ahead

Focus for next year (2024-25)

- Off-season Dev planning underway w/ coaches & Dev Pod
 - Consistent on-ice dev times (3rd party + 20% of pratice ice)
 - Implementation of the dev matrix, including face off focus
 - Scheduling of 3rd party providers
 - Expand a 'lite' version of PD concept to goalies (piloting w/ u16 now)
 - Investigate our ability to deliver an enhanced data analytics process?
- Off-season planning with HEO/D14 boundary task force w/ goal of making recommendation before December 2024
- Deep dive on HEO AAA reset program deliverable implementation to ensure they are achievable and are aligned (some changes required)
- Further working with HEO/D14 on GMP (Gold Medal Pathway), POE (Program of Excellence), and CBC (Cross Border Challenge) high performance delivery model.
- Integrate club driven mental performance (piloting w/ u16 now)
- Launch a cohort specific club driven leadership curriculum
- Roll out Pixelot cameras at club level
- Continue the back-office document management clean-up of club data
- Build on SM and Comms momentum from 22/23 & 23/24 seasons
- Formalize centralized fitness testing process (started already with May 2024 data)
- Create an alumni database (leveraging Algonquin College Sports Program)
- Re-engagement with OHL Jr 67s (initiated in March)



Ottawa Jr 67's

Final Remarks and Adjournment